## Request for Proposal #648257

## Web-Based Client Relationship Management Tool for MBA Programs

Below are Evaluation Criteria with Weights. This relates to RFP Section IX - Selection Criteria and Award.

## Selection Criteria: Proposals will be evaluated by Virginia Tech using the following:

Criteria	Maximum Point Value
Data Storage and Organization	20%
Communication Management	20%
Reporting Capabilities	20%
Maintenance and Customer Support	15%
Price	10%
Relevant MBA Program Experience and Past Performance	5%
SWAM	10%
	Total 100 %